

B.S. MARKETING COMMUNICATIONS/M.B.A.

The dual Bachelor of Science Marketing Communications/Masters in Business Admissions degree offers the opportunity earn both degrees in five years as opposed to the six years it would take to pursue the degrees separately. The five year program is a combined 150 credits centered on marketing and business classes. The Marketing Communications undergraduate program combines business knowledge with communication skills to prepares students for careers in marketing, public relations, advertising, social media, and sales through theory and practice. It offers students a project-based curriculum that focuses on communicating an organization's brand, online persona, image, and reputation to generate sales and revenue. Students generate creative solutions and compelling stories that address clients' marketing challenges while appealing to their consumers. This concentration provides opportunities for students to build their knowledge and skills with graphic design, photography, video, and web design while taking core communications and marketing courses. As students progress in this concentration they will have the opportunity to work with clients as part of a student-run agency and complete internships to apply what they have learned while developing a professional portfolio of work. The additional Master of Business Administration's curriculum is designed to develop and strengthen skills in analysis, decision-making, and implementation. The program balances strengths in the traditional areas of accounting, finance, management, and marketing with careful attention to the development of skills in communication, interpersonal relations, and leadership which are essential to effective performance in organizations.

Upon completing the BS Marketing Communications/MBA dual-degree program students will be able to:

1. Apply strategic communication in all forms including written, verbal, visual, digital, interpersonal, and interprofessional as appropriate for the profession.
2. Apply industry-wide legal and ethical standards.
3. Conduct primary research utilizing industry standard techniques and in-depth analysis to identify consumer markets and behavior along with pertinent social, economic, cultural, and political influences.
4. Evaluate the use of theory, concepts, and terminology as appropriate for the task and profession.
5. Evaluate current tools and technology to create marketing communications plans and produce commercially viable products that meet client needs.
6. Understand the history and career opportunities within the industry

Additionally, upon completing the MBA coursework students will be able to:

- Apply best practices to solve managerial issues
- Integrate theories and practice to perform strategic analysis
- Demonstrate effective written forms of communication and oral business presentations
- Implement leadership skills to work effectively within diverse teams
- Identify and analyze ethical responsibilities of businesses

- Apply decision-making techniques, using both quantitative and qualitative analysis, to management issues

General Electives

BA 302	Business Ethics	3
CM 100	Speech	3
or CM 200	Interpersonal Communication	
EH 105	College Writing	3
HE 111	The Husson Experience ***	1
MC 101	Introduction to Mass Communications	3
VF 245	Photography I	3
Foreign Culture and Conversation Elective		3
Historical Elective		3
Lab Science Elective		3-4
Literature elective		3
Math I Elective		4
Math II Elective		3
Philosophical Elective		3
Psychological/Sociological Elective		3

NESCom Core

GV 245	Graphic Design I	3
MC 301	Career Preparation	1
VF 100	Intro to Video Production	3

Marketing Concentration

BA 101	Introduction to Business	3
BA 210	Economics Overview for Non-Business Majors	3
BA 310	Organization and Management	3
GV 145	Design Thinking and Innovation	3
IT 110	Data Exploration & Visualization	3
or MK 237	Storytelling	
IT 202	Web Design for Non-Majors	3
IT 214	Spreadsheet Concepts and Applications	3
MK 116	Intro to Public Relations	3
MK 216	Principles of Advertising	3
MK 220	Marketing Fundamentals	3
MK 228	Digital Marketing Principles and Strategies	3
MK 314	Cross Cultural Communication	3
MK 315	Agency Practicum I (or Open Elective)	3-4
MK 317	Public Relations Techniques	3
MK 322	Social Media Marketing	3
MK 326	Consumer Behavior	3
MK 330	Marketing Communications Internship (Or Open Elective)	3
MK 338	Marketing Research	3
MK 422	Sales and Sales Management	3
MK 418	Agency Practicum II (Or Open Elective)	4

Electives

Open Electives		6
BA or MK Electives		6

Graduate Classes

BA 600	Research Methods in Business and Education	3
BA 601	Managerial Economics	3
BA 602	Managerial Accounting	3

BA 620	Financial Management	3
BA 625	Global Strategic Management	3
BA 642	Leadership in Business and Professions	3
BA 643	Strategic Change Management	3
Graduate Business Electives		9

Total Hours 151-153

First Year

Fall	Hours	Spring	Hours
BA 101	3	CM 100 or 200	3
EH 105	3	GV 145	3
HE 111 ***	1	MK 220	3
MC 101	3	Literature Elective	3
MK 116	3	Math I Elective	4
13		16	

Second Year

Fall	Hours	Spring	Hours
BA 210	3	IT 214	3
GV 245	3	MK 228	3
IT 110 or MK 237	3	VF 245	3
MK 216	3	Historical Elective	3
Math II Elective	3	Philosophical Elective	3
15		15	

Third Year

Fall	Hours	Spring	Hours
BA 310	3	IT 202	3
MK 315 (Or Open Elective)	3-4	MK 314	3
MK 317	3	MK 338	3
MK 322	3	VF 100	3
Psychological/Sociological Elective	3	Lab Science Elective	3-4
15-16		15-16	

Fourth Year

Fall	Hours	Spring	Hours
BA 600	3	BA 302	3
BA 601	3	MK 330 (Or Open Elective)	3
MC 301	1	BA 602	3
MK 326	3	MK 418	4
MK 422	3	Open Elective	3
Foreign Culture and Conversation Elective	3		
16		16	

Fifth Year

Fall	Hours	Spring	Hours
BA 620	3	BA 625	3
BA 642	3	BA 643	3
BA or MK Elective	3	BA or MK Elective	3
Graduate Business Elective	3	Graduate Business Elective	3
Graduate Business Elective	3	Open Elective	3
15		15	

Total Hours: 151-153

***May not be required for degree completion.